

Real Estate Investment and Valuation



Date: 9 December 2015 (Wednesday)

Time: 09:00 to 17:00 (Registration starts at 08:30)

Venue: 190 Clemenceau Avenue #07-01, Singapore Shopping Centre, Singapore 239924

Fee: S\$600 (RICS/REDAS member), S\$800 (Non-member)

Language: English

Capacity: 25 (first-come, first-served)

Deadline for registration: 2 December 2015

Speaker

Vishal Goel, MRICS

Partner with private equity firm, Argil RE

Event Overview:

The Real Estate Investment and Valuation course presents an opportunity for the participants to gain comprehensive insights into the dynamics and multiple options of investment in real estate as an asset class and appraises the participants with the popular approaches to real estate asset valuation. Participants will be exposed to the concepts, principles, analytical methods and tools useful for making investment decisions regarding RE assets.

This course does a deep dive into multiple options to invest and participate in Real Estate in international markets. Assess RE investment opportunities vis-à-vis other investment avenues, exploring various RE investment tools & strategies. In Phase II course will focus on real estate valuation by understanding popular valuation methodologies, with special focus on capitalisation method.

The course is mixture of lecture and case exposition.

Learning outcomes:

- Multiple routes to investment in RE
- Dynamics of RE investment in international markets/ risk – return matrix
- Assess RE investment opportunities and investment strategies
- Evaluating RE vs. other investment avenues
- Key methodology to value Real Estate assets/investments
- Learn to value using the capitalisation method

About the Speaker

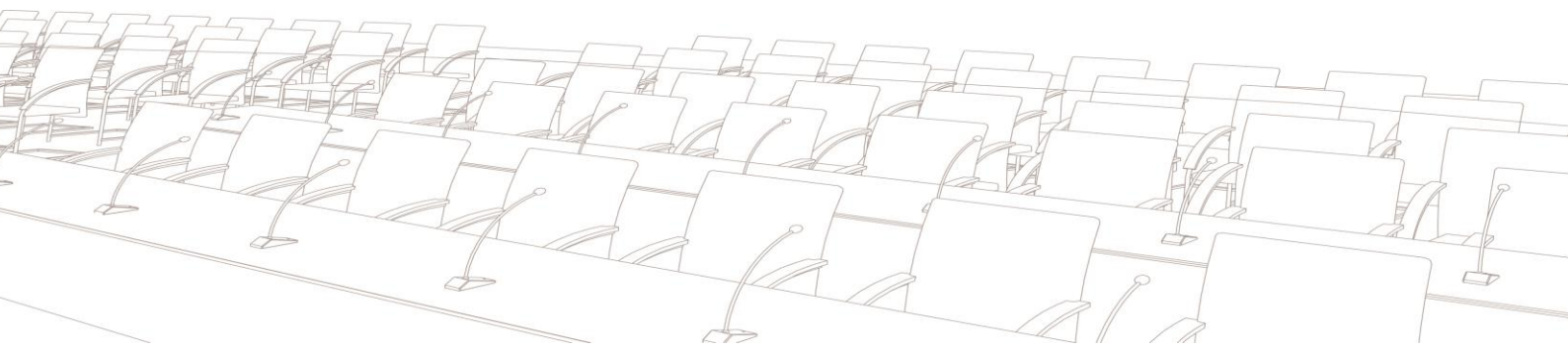


Vishal Goel, alumnus of Harvard Business School and Harvard Design School, is a senior Real Estate investment advisor with over 17 years' experience across ASEAN markets. He has extensive exposure to global real estate investment practices and has successfully managed due diligence processes, property/asset origination/execution, asset development and project management, financing, asset management and leasing, tenant/broker relationship and underwriting processes. He has hands on experience in establishing and managing multiple regional offices and mentoring cross dimensional team of professionals. He is experienced in understanding and navigating Real Estate regulatory framework in various Asian markets.

Vishal is presently a partner with Singapore based Private Equity firm. Prior to this, he was Managing Director (Core Platform) for a leading Singapore based Private Equity fund and was responsible for fund raising, identification of acquisition target and, asset management of 2 Mn SFT office portfolios.

Previous positions include being Managing Director/ Head of India operations for a NYSE listed Real Estate Investment Trust. During the period, he initiated India operations and created national footprint through grounds up development (1 Mn SFT), acquisitions and leasing, with a committed capital of USD 500 Million. Vishal started his career with Ernst & Young's Transaction Advisory vertical and started a Real Estate Advisory Practice for the India region. He has worked with several big bulge investors like D E Shaw, Citi, Lehman as investment advisor.

He is involved in several industry boards and is working with various Asian governments to improve the regulatory framework for real estate investments. He has interest in understating and facilitating cross border deals for the Asian REIT community, including property/asset valuation, asset acquisition, and growth strategy in new geographies.



Registration form



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Joint RICS-REDAS delegate fee

S\$ 600 RICS/REDAS member

S\$ 800 Non member

For enquiries, please contact the RICS Singapore office at +65 6635 7158. To register, please complete the Registration Form and return it with payment to Ms Linda Kwok (lkwok@rics.org)

Delegate information

Surname _____ Given Name _____

Membership No. (If applicable): _____

Company _____

Designation: _____

Correspondence Address: _____

Tel _____ Mobile _____

(For use in an emergency on the day of the event)

Email _____

Methods of payment

1. By Online Payment

Please submit your registration online and make payment via credit card at our RICS Asia website: ricsasia.org/events.

2. By Cheque

Please mail the crossed cheque made payable in Singapore dollar to "RICS INTERNATIONAL L SPORE B" and attach along with the completed registration form to Ms Linda Kwok at #06-22, International Plaza, 10 Anson Road. Singapore 079903.

3. By Cash

Please mail/drop off the Registration form and cash personally at RICS Singapore office.

4. By Bank Deposit

Please deposit to the following bank account and fax the deposit slip along with the completed registration form at fax no.: +65 6635 4244.

Payee: RICS INTERNATIONAL L SPORE B

Name of Bank: The Hongkong and Shanghai Banking Corporation Limited

Bank Address: 21 Collyer Quay HSBC Building

#01-01 Singapore 049320

Account No: 047-859004-001

Swift Code: HSBCSGSG

Remarks

- The organiser reserves the right to cancel or reschedule the function at their discretion
- You will only receive an e-mail notification from the RICS office confirming your registration status. You are advised to call RICS office (+65 6635 7158) to confirm your registration status if you have not received an e-mail confirmation prior to the event
- No refund can be made for cancellation or "no show" but a substitute delegate is normally permitted. Please inform RICS at least one day prior to the event
- Seats will only be confirmed upon receipt of completed registration form together with payment
- Please make sure the exact amount is deposited as no change or refund will be provided
- Incomplete and wrongly completed registration form will not be processed
- Attendance certificates will be issued to participant who fulfil full attendance
- No admittance for participants who are late for more than 15 minutes
- All practising RICS members are required to complete and log at least 20 hours of CPD (Continuing Professional Development) online each year. Visit www.rics.org/cpd today.

Data Protection Policy

RICS will always make sure you receive compulsory communications such as those relating to the administration of your membership, renewal notices, regulation and conduct, practice and guidance notes and AGM information. Furthermore, RICS would like to use the contact details that you have provided to us in relation to the communications described below (including by email/telephone, where appropriate). Please tick the relevant boxes below:

If you **do not wish** to receive additional communications from RICS about membership and the profession, tick here

If you **do not wish** to receive additional communications from RICS about RICS conferences, events, products, services and training (some of which may complement your CPD requirements), tick here

If you **do not wish** to receive additional communications from RICS detailing offers from third parties with whom we have negotiated special deals for members*, tick here