

Real Estate Investment and Valuation

Build your skills to determine the returns of your RE Investment

Date: 30 May 2017 (Tuesday)

Time: 09:00 – 17:00 (Registration starts at 08:30)

Venue: 190 Clemenceau Avenue #07-01, Singapore Shopping Centre, Singapore 239924

Fee: \$650 (RICS/REDAS Member) \$850 (Non-Member)

Deadline for registration: 22 May 2017



Programme Overview

To be successful in building Real Estate as an asset class, it is essential for you to be knowledgeable and skilled in the dynamics and multiple options of Real Estate Investment and asset valuation.

This course presents an opportunity for you to gain comprehensive insights into the concepts, principles and, analytical methods and, tools that you can use to make educated assumptions and decisions to assess the profitability of your real estate investments.

Why You Should Attend?

- Understand the various investment routes to maximise your returns objective applying relevant investment strategies you can adopt.
- Expand your investment market by delving into multiple options to invest and participate in Real Estate in international markets.
- Learn effective valuation and capitalisation method and techniques to determine required rate of returns of your commercial Real Estate Investment.
- Know how to protect your Real Estate value.

What to Expect?

Lecture: interactive series of presentation supported by in-depth group discussions.

Case Studies and Exercises: allow you to apply the new theory and concepts in real-life context.

Learning Objectives

After this programme, you will be able to:

- List multiple routes to invest in Real Estate.
- Describe dynamics of Real Estate Investment in international Markets
- Assess Real Estate investment opportunities and investment strategies
- Apply key methodologies to value Real Estate assets
- Value using the capitalisation method

Who Should Attend?

- Property Developers / Property Agents / Property Lawyers
- Investment Managers / Portfolio Managers
- Valuers / Investors
- Built Environment Professionals
- APC Candidates
- Any other professionals who want to build up his/her expertise in valuation

Pre-requisites

- An understanding of Real Estate industry, property valuation principles and concepts.

About the Trainer

Vishal Goel, MRICS

Partner, Private Equity Firm – Argil RE



Vishal Goel, an alumnus of Harvard Business School and Harvard Design School, is a senior Real Estate investment advisor with over 17 years' experience across ASEAN markets. He has extensive exposure to global real estate investment practices and has successfully managed due diligence processes, property/asset origination/execution, asset development and project management, financing, asset management and leasing, tenant/broker relationship and underwriting processes. He has hands-on experience in establishing and managing multiple regional offices and mentoring the cross dimensional team of professionals. He is experienced in understanding and navigating Real Estate regulatory framework in various Asian markets.

Vishal is presently a partner with Singapore-based Private Equity firm. Before this, he was Managing Director (Core Platform) for a leading Singapore-based Private Equity fund and was responsible for fundraising, identification of acquisition target and, asset management of 2 Mn SFT office portfolios.

Previous positions include being Managing Director/ Head of India Operations for an NYSE-listed Real Estate Investment Trust. During the period, he initiated India operations and created national footprint through grounds up development (1 Mn SFT), acquisitions and leasing, with a committed capital of USD 500 Million. Vishal started his career with Ernst & Young's Transaction Advisory vertical and started a Real Estate Advisory Practice for the India region. He has worked with several big bulge investors like D E Shaw, Citi, Lehman as an investment advisor.

He is involved in several industry boards and collaborates with various Asian governments to improve the regulatory framework for real estate investments. He has an interest in understating and facilitating cross-border deals for the Asian REIT community, including property/asset valuation, asset acquisition, and growth strategy in new geographies.



Real Estate Investment Valuation

Date: 30 May 2017 (Tuesday)

Time: 09:00 – 17:00 (Registration starts at 08:30)

Venue: 190 Clemenceau Avenue #07-01, Singapore Shopping Centre, Singapore 239924

Fee: \$650 (RICS/REDAS Member) \$850 (Non-Member)

Deadline for registration: 22 May 2017

For enquiries, please contact the RICS Singapore office at +65 6812 8190. To register, please complete the Registration Form and return it with payment to Ms Linda Kwok (LKwok@rics.org)

Delegate information

Surname _____ Given Name _____

Membership no (if applicable) _____

Designation _____

Company _____

Correspondence address _____

Tel _____ Mobile _____

Email address _____

Methods of payment

1. By Online Payment

Please submit your registration online and make payment via credit card at

https://reiv_rics_sg_may2017.eventbrite.sg

2. By Cheque

Please mail the crossed cheque made payable in Singapore dollar to “RICS INTERNATIONAL L SPORE B” and attach along with the completed registration form to Ms Linda Kwok at #27-16, International Plaza, 10 Anson Road. Singapore 079903.

3. By Bank Deposit

Please deposit to the following bank account and email the deposit slip along with the completed registration form to LKwok@rics.org

Payee: RICS INTERNATIONAL L SPORE B

Name of Bank: The Hongkong and Shanghai Banking Corporation Limited

Bank Address: 21 Collyer Quay HSBC Building
#01-01 Singapore 049320

Account No: 047-859004-001

Swift Code: HSBCSGSG

Remarks

- The organiser reserves the right to cancel or reschedule the function at their discretion
- You will only receive an e-mail notification from the RICS office confirming your registration status. You are advised to call RICS office (+65 6812 8190) to confirm your registration status if you have not received an e-mail confirmation prior to the event
- No refund can be made for cancellation or “no show” but a substitute delegate is normally permitted. Please inform RICS at least one day prior the event
- Seats will only be confirmed upon receipt of completed registration form together with payment
- Please make sure the exact amount is deposited as no change or refund will be provided
- Incomplete and wrongly completed registration form will not be processed
- Attendance certificates will not be issued for RICS CPD events
- All practising RICS members are required to complete and log at least 20 hours of CPD (Continuing Professional Development) online each year. Visit www.rics.org/cpd today.

Data Protection Policy

RICS will always make sure you receive compulsory communications such as those relating to the administration of your membership, renewal notices, regulation and conduct, practice and guidance notes and AGM information.

Furthermore, RICS would like to use the contact details that you have provided to us in relation to the communications described below (including by email/telephone, where appropriate). Please tick the relevant boxes below:

If you **do not wish** to receive additional communications from RICS about membership and the profession, tick here

If you **do not wish** to receive additional communications from RICS about RICS conferences, events, products, services and training (some of which may complement your CPD requirements); tick here

If you **do not wish** to receive additional communications from RICS detailing offers from third parties with whom we have negotiated special deals for members; tick here